



State of California—Health and Human Services Agency
Department of Health Care Services



GAVIN NEWSOM
GOVERNOR

September 1, 2020

To: Interested Parties

Subject: Medi-Cal Managed Care Plan Contract Request for Information (RFI 20-001)

The Department of Health Care Services (DHCS) is soliciting feedback and information from Interested Parties regarding the Medi-Cal Managed Care Plan (MCP) Contract and the upcoming Medi-Cal Managed Care Plan Request for Proposal (RFP).

THIS IS NOT A SOLICITATION FOR PROPOSALS, but a Request for Information (RFI) for Interested Parties. Interested Parties may include, but are not limited to, Health Plans, counties, providers, advocates, or other stakeholders.

The purpose of this RFI is to provide information and solicit input from Interested Parties regarding goals for the Medi-Cal managed care delivery system to be achieved through the RFP process, and updates proposed to be included in contracts awarded through the RFP process. In addition, this RFI is also intended to collect information from health plans that may be interested in submitting a proposal in the upcoming RFP process. DHCS may use information from the RFI responses in the development of the MCP Contract update and RFP, including the draft RFP that DHCS intends to release for comment prior to release of the final RFP. This RFI does not commit DHCS to contract for any services or make a contract award.

Instructions for providing feedback or responding to this RFI:

1. Review the RFI.
2. Interested Parties, including stakeholders: provide feedback using the document labeled Appendix 1, RFI 20-001 Feedback.
 - Follow the instructions in Appendix 1 and provide information requested. In the appropriate worksheet tab, fill in the preformatted table.
 - The preformatted cells of Appendix 1 may **not** be edited. Feedback submitted in any other format except the provided Appendix 1 may not be reviewed.
 - Do not submit proprietary or confidential material.

3. Health plans that may be interested in submitting a proposal in the upcoming RFP: in addition to completing Appendix 1, you may complete the questionnaire in the document labeled Appendix 2, RFI 20-001 Questions.
 - Follow the instructions in Appendix 2 and provide responses to the questions.
 - Responses submitted in any other format except Appendix 2 may not be reviewed.
 - Do not submit proprietary or confidential material in this response.
4. It is the responsibility of the potential respondents to monitor this RFI announcement for additional information pertaining to this request.
5. Submit requested information (Appendix 1 and if applicable, Appendix 2) for this RFI to CSBRFP8@dhcs.ca.gov no later than **4:00 p.m. PT on Thursday October 1, 2020**. DHCS will not provide formal responses to RFI feedback.

Respondents are advised that DHCS will not pay for any information or administrative costs incurred in response to this RFI; all costs associated with responding to this RFI will be solely at the Interested Party's expense.

Respondents should not include any information that might be considered proprietary or confidential. All materials submitted in response to this RFI, including questions per the instructions below, will become the property of DHCS and, as such, are subject to the California Public Records Act (PRA) (GC Section 6250, et seq.). DHCS will disregard any language purporting to render all or portions of any RFI response as confidential.

Not responding to this RFI, or submitting partial responses, does not preclude any health plan from participation in any future procurement. A health plan is also not bound to participate in the RFP based on responding to the RFI. Finally, a health plan may participate in the RFP for a different county or model than the plan indicates in responses in Appendix 2.

The Department will host a public webinar to present the RFI on **Thursday September 10, 2020 10:00 am to 11:30 am**. Attendees must pre-register for the RFI Webinar. The RFI Webinar registration link is <https://dhcs.webex.com/dhcs/onstage/g.php?MTID=e39fd3a7e3f2f9d53bbb989081ee116bd>

If you have any questions about this RFI, please submit them to DHCS in writing to CSBRFP8@dhcs.ca.gov no later than 4:00 pm PT **Tuesday September 15, 2020**.

Sincerely,

Christina Soares, Chief